



State Reaps Benefits from Defense Asset Study

For Immediate Release

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(Indianapolis)---Success stories are already emerging from Governor Daniels' efforts to grow Indiana's \$4.6 billion defense contracting industry. The Indiana Defense Asset Study, commissioned by the Indiana Office of Energy and Defense Development, highlighted ways for companies and universities to attract more defense dollars to the state. The effort is expected to translate into more jobs for Hoosiers and continued economic growth for Indiana companies.

The study brought together representatives from Indiana companies and universities that are currently doing business with the federal government to look at ways to grow their share of business. A big factor in getting federal contracts is collaboration, and many immediately found a basis for working together to secure new business.

"The Defense Asset Study and the process it launched has been an educational experience for all Hoosiers involved in the business," said Lt. Governor Becky Skillman. "Those who have taken part in the study have learned new lessons about cooperation, community and bringing economic development to Hoosier companies, no matter what their size."

Among the emerging success stories:

- **Networked Urban Operations Test Bed (NUOTB).** The Defense Asset Study identified the emergence of a new approach to technology development that Indiana can leverage. The Networked Urban Operations Test Bed (NUOTB) is a platform for experimentation of large development projects. Led by Raytheon in Fort Wayne, the NUOTB will be used to evaluate the rapid deployment of defense technologies, systems, training and operations strategies. It is especially well suited for urban warfare activities like those conducted at Muscatatuck. Raytheon's development partners for an initial demonstration of the NUOTB in May 2007 included: U.S. Joint Forces Command, U.S. Army Aberdeen Test Center, Indiana National Guard, Crane Division of Naval Surface Warfare Center, Tank Automotive Research, Development & Engineering Center, National Guard Bureau, Indiana Department of Homeland Security, City of Fort Wayne, Indiana University, Purdue University, and FourthWave.

- **Trauma Center.** The Indiana Defense Asset Study helped bring together a consortium of Indiana medical researchers to address the treatment of traumatic brain injury and post-traumatic stress disorder. Led by Purdue University and Indiana University School of Medicine, this group has proposed to establish a Center for Brain Trauma Injury through the U.S. Army Medical Research and Materiel Command at Fort Detrick, Maryland to be located in Indiana. The proposed TBI center would focus on developing better ways to detect, diagnose, screen and treat for TBI. The research it yields also could shape the development of new protective gear, vehicles and combat operations procedures for troops who have been exposed to blasts. Additional consortium partners include Clarian Health in Indiana, Harvard University, Dartmouth College, Tuskegee University, University of Utah and Deployment Medicine International.
- **Indiana Radio Frequency Alliance.** Built out of one of the Indiana Defense Asset Study focus groups, the Indiana Radio Frequency Alliance brings together universities, industry and other stakeholders to share resources in the pursuit of advancing Radio Frequency technology. Several companies with facilities in Indiana currently provide Radio Frequency technology to the U.S. Department of Defense. Much of this manufacturing work is centered in the Fort Wayne area.

“This project has been more than a study, it’s been a process,” said Jason Lovell, Manager of the Defense Division of the Indiana Office of Energy & Defense Development. “Through this effort, companies within the seven sectors the study identified have come together, built lines of communication and formed alliances to go after more defense dollars.”

The original study was conducted by the Central Indiana Corporate Partnership. It was commissioned in September, 2006 by the Indiana Office of Energy and Defense Development, and funded through a grant from the U.S. Department of Labor. The initial phase of the study showed that in 2005, 1,500 Hoosier companies and institutions were awarded \$4.6 billion in contracts from the Department of Defense), National Aeronautic and Space Administration (NASA) and the Department of Homeland Security. In addition, Indiana’s universities and businesses attracted nearly \$360 million in federal research and development funding during the same period.

Among the top recommendations of the study is the creation of a public-private partnership to facilitate the implementation of the study’s economic development strategies, and to continue to foster collaboration and growth within Indiana’s defense industry.

The final phase of the study involved targeting seven sectors where Indiana could most successfully capture a greater share of defense business. These sectors included Transportation Systems, Advanced Military Informatics, Services and Support, Defense

Electronics, Bio Collaboration, Future Energy Alternatives, and an Urban Warfare Center partnership.

Conexus Indiana, a public-private partnership formed to capitalize on emerging opportunities in advanced manufacturing and logistics, has stepped forward to facilitate the process.

The study is available as a download at the Office of Energy & Defense Development Web site, www.energy.IN.gov. The Indiana Defense Asset Study database is also available via the Web site.

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The Office of Energy & Defense Development (OED) was created in December 2005 as an extension of the Indiana energy office. Under the leadership of Lt. Governor Becky Skillman, OED is responsible for the state's energy policy. The office leads Indiana's efforts to develop alternative fuels for the U.S. military and assists in the development of Indiana's defense, aerospace and homeland security industries. For more information visit www.in.gov/energy.

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